



Modernizing SMB Security: Why it's time to move beyond VPNs and firewalls

A Smarter Path for MSPs, MSSPs, and their clients

The Challenge

Legacy security tools like VPNs and firewalls were built for a centralized workplace. Today's small and medium-sized businesses (SMBs) are cloud-enabled, hybrid, and decentralized—and legacy tools are slowing them down and exposing them to unnecessary risk.

The Risks of Legacy Tools

- VPNs grant excessive access, creating lateral movement risk
- Firewalls can't protect cloud apps or mobile workers
- Management is complex and time-consuming
- Poor visibility and outdated architecture introduce security gaps

The Solution: Zero Trust Network Access (ZTNA)

ZTNA assumes no trust—every access request is verified continuously based on identity, device health, location, and behavior.

Key Benefits of ZTNA for SMBs

- ✓ Secure access to apps, not networks
- ✓ Continuous verification and adaptive access control
- ✓ Micro-segmentation to limit breach impact
- ✓ Device posture checks for BYOD and remote teams
- ✓ Centralized visibility for compliance and auditing
- ✓ Simplified onboarding and policy management
- ✓ Seamless user experience—no more VPN friction

ZTNA vs Legacy Security

Legacy VPN/Firewall	Zero Trust (ZTNA)
Trust after login	Verify every request
Broad network access	App-level, least-privilege
Location-based control	Identity- and context-aware
Clunky and slow	Seamless and adaptive

Why MSPs and MSSPs Should Act Now

- ✓ Reduce operational complexity
- ✓ Offer high-value, future-ready services
- ✓ Strengthen client security posture
- ✓ Replace legacy tools with a leaner, scalable solution

Remote WorkForce ZTNA by PCC

- No hardware required
- Fast deployment
- Intuitive UI for non-technical users
- Built for remote work, BYOD, and modern SaaS ecosystems

The Time to Transition Is Now

Empower your SMB clients with smarter, stronger, and simpler security.

Move beyond VPNs. Move forward with ZTNA.

Learn more and schedule a demo:

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